



First Technology Capital Newsletter

We are pleased to send you the May 2009 version of the FTC Newsletter!

As a service to our customers, FTC emails the latest news regarding our current offerings and services as well as news and events about the company. In addition, you can visit the FTC web pages www.ftc-us.com, www.ftccontinuityservices.com and www.nridata.com to learn more about FTC and those services that can assist you with your day to day responsibilities.

A Solution for Remote Deposit Capture Supplies

A statement that is often used to forewarn of potential problems when none are obvious is "The devil is in the details." Are providing ink cartridges in a timely fashion, keeping up with cleaning supplies and document viewers and all the spontaneous customer requirements associated with remote capture devices for checks driving your maintenance costs up? Well, FTC has the perfect answer to that problem. NRI Data and Business Products, a wholly owned subsidiary of FTC, is a print solutions and supplies company that can work with your staff to streamline the maintenance tasks that are associated with the new small check scanning and capture devices distributed throughout your bank and to your customers.

Whether the device implementation is only internal to the bank or also includes external customers, regardless of the device manufacturer or how many have been distributed, FTC/NRI has a program that ensures you gain control of the Total Cost of Ownership (TCO) associated with Remote Deposit Capture. Our staff will work with you to customize a program that fits within your budget requirements. That solution may include depot service for the device including configuring, maintaining and shipping or a fulfillment solution. The program could provide ink, rollers, viewers and cleaning supplies in a "just in time fashion" that minimizes or even eliminates downtime. In fact if capital is a constraint to rolling out this valuable tool to the bank, FTC can engineer a financial solution to lease these networks as they are deployed or to even do a purchase lease back of an existing network of devices as a vehicle to free up valuable capital. If TCO of your Remote Deposit Capture network is important to you why not contact FTC/NRI to see how we can help.

FTC Leasing - Flexible Financial Options

Think Leasing: FTC may be able to assist your organization through these difficult economic times by structuring a Purchase and Leaseback or a lease of acquired assets.

Consider a few of the benefits of leasing; (1) preserves cash; (2) may allow you to acquire additional needed equipment and remain within budget; (3) possible hedge against the obsolescence factor and (4) eliminates time consuming disposal tasks at lease end.

FTC can structure a flexible lease designed to meet your financial and operational requirements. If you wish to explore this alternative please contact:

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NRI to Provide IBM Replacement Toner for HP LaserJet Printer

NRI and IBM have partnered together to provide a high quality alternative to the high priced HP Laserjet cartridges. The cost savings to you is 20% to 25% lower than HP! To learn more about this high quality product, visit the NRI website www.nridata.com

IBM Quality. IBM Savings. IBM Value.

Contact Us!

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Printing Tips and Tricks - Expert Advice from NRI Data

Most often we focus on fixing the printer or replacing toner when we have issues with printing. During the change of seasons, more often the problem resides in the paper that we are using. Temperature and humidity are critical factors in how paper performs.

Here are four simple steps to help prevent printer issues that may result from paper conditioning.

1. Leave paper in its wrapper until you are ready to load it in the machine.
2. Do not store paper directly on the floor. Keep it on pallets or shelves or in cabinets.
3. Store paper at a temperature of 68°F/20°C to 76°F/24.4°C and a relative humidity of 35 to 55 percent.
4. As a rule, paper should be conditioned a minimum of 24 hours when brought from one area into another. Also you should separate the reams of paper from the carton into separate stacks for faster conditioning.

Be Green and Recycle! - NRI Can Show You How!

NRI can securely and efficiently handle and recycle your tapes to keep the metals and plastics from contaminating our land, air and ground water. Please do your part- Contact NRI, we will offer a secure solution that benefits everybody, even Mother Nature!

Contact NRI DATA and Business Products for more information regarding our GREEN services: 1-800-828-3333

FTC Continuity Services 2009 - New Product Offerings!

FTC Continuity Services is continually working to enhance technology in order to offer the best business continuity services in the marketplace. FTC's most recent upgrade to digital postage of their mail insertion capability, provides our customers and prospects with the ability to be fully compliant with all US Postal Service regulations.

In addition, a second Xerox DP180-MICR high speed (180dpm) printer for high volume printing was added to enhance statement/bill printing. The printer will enable FTC's customers to run different jobs simultaneously, to catch up on work that was backlogged due to an outage and if one printer has a problem, there is built in redundancy with the second printer.

Organizations that are looking to back-up their production servers, FTC now offers Verizon Ethernet Private Line (EPL) service. This is a high-speed, point to point Ethernet connectivity ranging from 10 Mbps to Gigabit that enables our customers to back-up their production servers offsite quicker and cheaper. This service will improve not only their recovery point objectives and recovery capability, but their bottom line.

The upgrades mentioned are all part of FTC's services in the northeast. All services are offered out of our world class facility in Cherry Hill, New Jersey, a Philadelphia suburb. The site is equipped with conditioned power, dual fiber and power feed, diesel generator, data center space, 40 fully configured work area recovery seats and room for expansion. FTC provides the latest disaster recovery services for even the most demanding customer; electronic data capture, data capture, server hosting, work area recovery and co-lo. So, whether your recovery needs are basic or complex or your budgets are large or small, if "business as usual....no matter what" is what your hope for, you need to talk to FTC, today!

First Technology Capital, Inc.

FTC was organized in 1980 and continues to be the world's largest provider and lessor of MICR equipment to the financial industry doing business with 18 of the top 25 banks in the US. FTC buys, sells, and leases new, used and refurbished banking equipment manufactured by IBM, Unisys, NCR, BancTec and others. As Check 21 continues to change the equipment needs of the financial services industry, so has FTC modified its lease portfolio to better meet those needs. FTC also has a Parts and Engineering business designed to provide manufacturers, equipment refurbishers, third party maintenance companies and end-users with online access to parts needed during maintenance and refurbishment processes. In addition to the MICR services, FTC offers a comprehensive array of Business Continuity Services primarily aimed at the financial services industry. FTC offers state of the art item and remittance processing as well as workarea continuity solutions. With facilities in Cherry Hill, NJ, suburban Atlanta, GA and suburban Phoenix, AZ, FTC is well positioned to handle multiple disasters or regional outages. In 2008, FTC acquired NRI Data and Business Solutions, a print management services and supplies company based in Morrisville, Pennsylvania. This exciting acquisition has provided FTC the capability to provide customers with multiple solutions to meet the demanding business needs of today.